SBDC PENNSYLVANIA

Small Business Development Center
Saint Vincent College

*Helping businesses start, grow, and prosper.*

# The **First Step** to Small Business Success

How do I turn a good idea into a successful business?
What do I need to get started?
How and where do I obtain financing?
What applications & licenses are needed?
What is a Business Plan?
...a Marketing Plan?
...a Financial Plan?

If these are questions you've asked yourself, join us at ***The First Step*** where an experienced business consultant will walk you through what you need to know *before* taking that first important step to starting your business.

**Let us help you build your business.**

**2008 Schedule**

| | | |
|---|---|---|
| **January 23** | Penn State Fayette, Uniontown | 1:00-3:00 p.m. |
| **February 5** | Ligonier Town Hall, Ligonier | 6:00-8:00 p.m. |
| **March 4** | Saint Vincent College, Latrobe | 6:00-8:00 p.m. |
| **April 2** | Westmoreland Chamber, Greensburg | 6:00-8:00 p.m. |
| **April 22** | Saint Vincent College, Latrobe | 6:00-8:00 p.m. |

**COST: $25 ($20 ea. for two or more)**

**Co-Sponsors Include:**

State Senator Richard Kasunic
State Senator Donald White
State Senator Bob Regola
State Senator Sean Logan
Norwin Chamber of Commerce
Strongland Chamber of Commerce
Westmoreland Chamber of Commerce
Ligonier Valley Chamber of Commerce
Laurel Highlands Chamber of Commerce
Penn State Fayette-the Eberly Campus

**TO REGISTER: Call** Saint Vincent College SBDC/CGC at 724-537-4572. **Fax** form to 724-537-0919 with payment information or **Mail** attached form with payment to: Saint Vincent College SBDC, 300 Fraser Purchase Road, Latrobe PA 15650

Name _____

Company _____

Address _____ City _____ State _____ Zip _____

Phone _____ Fax _____ Email _____

Method of Payment: ☐Check ☐Visa ☐MasterCard ☐Check if you are a client.

☐Check if you are a veteran.

Credit Card Number _____ Exp Date _____

Where did you hear about this program? _____

**THE FIRST STEP-2008**
**Check Program Date**

- ☐ Jan. 23—Fayette
- ☐ Feb. 5—Ligonier
- ☐ Mar. 4—Latrobe
- ☐ Apr. 2—Greensburg
- ☐ Apr. 22—Latrobe

Included with your registration fee is a one-year subscription (12 issues) to *Inc. Magazine,* valued at $10.
To activate your subscription, complete and mail subscription card included in your seminar packet.

Funding support and resources are provided by the Commonwealth of Pennsylvania through the Department of Community and Economic Development, through a cooperative agreement with the U. S. Small Business Administration, and through support from Saint Vincent College. All services are extended to the public on a non-discriminatory basis. Special arrangements for persons with disabilities can be made by calling the Small Business Development Center at 724-537-4572. All opinions, conclusions or recommendations expressed are those of the author(s) and do not necessarily reflect the views of the SBA. The Center for Global Competitiveness is funded by the United States Department of Commerce under Contract 94-3174. Saint Francis University and Saint Vincent College subscribe to a policy of equal opportunity and do not discriminate against any individual on the basis of race, color, national origin, religion, sex, age, veteran status, or disability in any of their programs, activities, admission, or employment decisions. All programs and services are provided on a non-discriminatory basis.

Saint Vincent College

SBDC PENNSYLVANIA

SBA

pennsylvania DEPARTMENT OF COMMUNITY & ECONOMIC DEVELOPMENT

An accredited affiliate of the national network of Small Business Development Centers.